Roll	No. Total No. of Pages : 02
Total No. of Questions : 18	
	B.Tech. (ME) (2012 Onwards E-II) (Sem.–7) ENTREPRENEURSHIP Subject Code : DE/ME-2.9 M.Code : 72015
Time	e : 3 Hrs. Max. Marks : 60
 INSTRUCTION TO CANDIDATES : SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each. SECTION-B contains FIVE questions carrying FIVE marks each and students have to attempt any FOUR questions. SECTION-C contains THREE questions carrying TEN marks each and students have to attempt any TWO questions. 	
	SECTION-A
Write briefly :	
1.	What do you mean by term 'entrepreneurship'?
2.	List any two personality characteristics of entrepreneur.
3.	What is foreign exchange regulation act?

- 4. What is foreign investment?
- 5. What is preliminary screening?
- 6. What is market survey?
- 7. Define reserve and surplus.
- 8. Name any two term loan financial institutions.
- 9. What is the meaning of industrial policy?
- 10. Define break even point.

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SECTION-B

- 11. Discuss the need for promotion of entrepreneurship?
- 12. What is industrial development and regulation act? Discuss incentives for export oriented units.
- 13. What information should be required for market analysis?
- 14. How cost of the project is estimated? What are the main sources of financing?
- 15. What is financial management? Discuss various methods for calculating depreciation.

SECTION-C

- 16. a) Discuss Entrepreneurship Development Programs (EDP).
 - b) Discuss incentives for small scale industry.
- 17. a) How project identification for an existing company is carried out?
 - b) Discuss uncertainties demand forecasting?
- 18. Write short Note on the following
 - a) Scouting for projectiveas.
 - b) Planning the capital structure of a new company.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.

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